

## Message Text

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ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 STR-02 STRE-00 NSCE-00 EB-04  
SP-02 INR-05 CIAE-00 OMB-01 TRSE-00 IO-06 L-01  
SSO-00 INRE-00 /044 W  
-----009719 092000Z /15

O 091746Z JUN 78  
FM AMEMBASSY BRUSSELS  
TO SECSTATE WASHDC IMMEDIATE 7175  
INFO USMISSION GENEVA IMMEDIATE

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LIMDIS

USEEC

DEPT PASS STR ELECTRONICALLY FOR AMBASSADORS STRAUSS AND  
WOLFF. GENEVA FOR MTN AMBASSADOR MCDONALD

E.O. 11652: N/A  
TAGS: ETRD, MTN  
SUBJECT: HAERKAMP LETTER OF JUNE 9 TO STRAUSS

1. THERE FOLLOWS TEXT OF LETTER FROM HAERKAMP TO  
AMBASSADOR STRAUSS, DATED JUNE 9:

2. MY DEAR BOB\*

MANY THANKS FOR YOUR MESSAGE OF JUNE 6 WHICH I VERY MUCH  
WELCOME. I WAS ON THE POINT OF WRITING TO YOU ABOUT THE  
MTN'S AS THEY MOVE INTO THEIR FINAL PHASE. BUT I THOUGHT  
IT WOULD BE BEST TO POSTPONE DOING SO UNTIL AFTER THE  
COUNCIL OF FOREIGN AFFAIRS HEARD ON JUNE 6 MY REPORT ON  
DEVELOPMENTS. I AM GLAD TO SAY THAT THEY GAVE ME THE GREEN  
LIGHT FOR THE INTENSIVE PURSUIT OF THIS FINAL PHASE OF THE  
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NEGOTIATIONS. BUT IN THE LIGHT OF THEIR DISCUSSION AND OF  
SOME REFLECTIONS OF MY OWN THERE ARE A FEW POINTS WHICH I  
WOULD LIKE TO RAISE WITH YOU.

THE FIRST IS THAT I DO NOT THINK THAT WE ARE EXACTLY  
DRIFTING. ROY DENMAN HAD A FULL DISCUSSION WITH AL MACDON-  
ALD IN GENEVA ON MAY 3; FOLLOWING THAT AND A NUMBER OF SEP-

ARATE CONVERSATIONS, FOR EXAMPLE ON SUBSIDIES AND COUNTER-VAILING AND CUSTOMS VALUATION, IT WAS AGREED TO HAVE TWO FURTHER EXTENSIVE DISCUSSIONS, ONE ON JUNE 2 (WHICH WAS HELD ACCORDING TO PLAN) AND ONE NEXT WEEK ON JUNE 13; THE OBJECT OF THESE SESSIONS WOULD BE TO CLEAR AWAY BETWEEN US AS MUCH OF THE DETAILED PROBLEMS AS COULD BE DONE AT THIS STAGE AND TO CRYSTALLIZE THE MAIN QUESTIONS TO WHICH WE SHALL NEED TO ADDRESS OURSELVES TOGETHER WITH USHIBA IN WASHINGTON ON 19 JUNE. I HAVE JUST LOOKED AT A FIRST DRAFT EMERGING HERE OF A DOZEN OR SO KEY QUESTIONS - NOT ALL THAT DIFFERENT FROM YOUR LIST. OUR PEOPLE WILL BE IN TOUCH ABOUT THE PRECISE FORMULATION OF THE QUESTIONS - AND POSSIBLY THE OPTIONS - BEFORE WE MEET ON JUNE 19. THIS FINAL LIST OF CRUCIAL QUESTIONS REPRESENTS OF COURSE AN AREA IN WHICH WE SHALL BOTH NEED TO MOVE. YOU HAVE MENTIONED SOME OF THE AREAS WHERE MOVEMENT ON OUR SIDE WILL BE NECESSARY. EQUALLY I AM SURE THAT YOU APPRECIATE THAT IN THE KEY AREAS, FOR EXAMPLE OF SELECTIVE SAFEGUARDS AND SUBSIDIES/MATERIAL INJURY, SOME DIFFICULT DECISIONS ON YOUR SIDE WILL BE CALLED FOR.

BUT I THINK I SHOULD MENTION AT THIS STAGE THAT THERE ARE DANGEROUS AREAS OF UNCERTAINTY WHICH DO THREATEN THE TIMETABLE WE HAVE BOTH SET OURSELVES. THE INTENTION OF YOUR DELEGATION, AS I UNDERSTAND IT, IS TO INCLUDE IN THIS LAST STAGE OF THE NEGOTIATION THE PERMANENT CON-LIMITED OFFICIAL USE

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VERSION OF SOME 2,400 SEPARATE SPECIFIC RATES TO AD VALOREM RATES. IN OUR VIEW, WHILE IT IS SENSIBLE TO ENVISAGE AGREEMENT IN THE NEXT FEW WEEKS ON THE DEPTH OF THE CUT, THE DETAILED ARGUMENT ABOUT AD VALOREM EQUIVALENTS (WHICH HAS BEEN KNOWN IN THE GATT TO TAKE 18 MONTHS OR MORE) WOULD SIMPLY OVERLOAD THE SHIP AT THIS LAST STAGE IN ITS JOURNEY; THIS PROCESS CAN, AND I SUGGEST, SHOULD FORM THE BASIS OF A SEPARATE NEGOTIATION UNDER ARTICLE XXVIII. I WOULD ALSO BE GRATEFUL FOR YOUR HELP IN GETTING THE DETAILS STRAIGHT IN YOUR OFFER IN A NUMBER OF OTHER AREAS INCLUDING ASP PRODUCTS AND CERAMICS WHERE NO OFFERS HAVE YET BEEN MADE, OR WHERE YOUR OFFERS ARE CONDITIONAL. WE REALLY ARE ONLY A FEW WEEKS AWAY FROM THE FINAL CLOSING OF THE BOOKS AND WE DO NEED TO HAVE, AS I AM SURE YOU WILL APPRECIATE, FIRM AND DETAILED PROPOSITIONS FROM YOUR SIDE ACROSS THE BOARD IF WE ARE TO MEET THE JULY 15 TIME-TABLE. EVEN THEN I DOUBT FROM WHAT MY PEOPLE HAVE TOLD ME OF PREVIOUS TARIFF NEGOTIATIONS WHETHER WE SHALL BE ABLE TO SEE THE OUTLINE OF THE TARIFF COMPONENT OF THE FINAL PACKAGE UNTIL AFTER SOME LATE NIGHT SESSIONS IN EARLY JULY - IF ONLY BECAUSE SO MUCH IN THIS AREA DEPENDS ON OTHERS BESIDES OURSELVES. BUT WE MUST CERTAINLY DO

OUR BEST BEFORE THEN AND I LOOK FORWARD TO DISCUSSING WITH YOU THE OUTSTANDING ISSUES AND SETTLING AS MANY OF THEM AS IS HUMANLY POSSIBLE BETWEEN US ON JUNE 19 - ALL THE MORE BECAUSE WE MUST HAVE IN MIND THE NEED FOR AS MULTI-LATERAL A SETTLEMENT AS POSSIBLE.

ONE LAST POINT. I UNDERSTAND THAT YOU WILL PROBABLY BE IN GENEVA ON JUNE 26-27. WE FACE AN IMPORTANT MEETING IN THE COUNCIL OF MINISTERS ON JUNE 27 IN LUXEMBOURG. I UNDERSTAND THAT THERE MAY BE A CHANCE OF YOU SEEING FINN GUNDELACH IN GENEVA ON JUNE 26 AND IF YOU SEE ANY CHANCE OF STOPPING OFF IN BRUSSELS ON YOUR WAY BACK TO THE

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-----008927 092003Z /15

O 091746Z JUN 78  
FM AMEMBASSY BRUSSELS  
TO SECSTATE WASHDC IMMEDIATE 7176  
INFO USMISSION GENEVA IMMEDIATE

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DEPT PASS STR ELECTRONICALLY FOR AMB STRAUSS AND WOLFF.  
GENEVA FOR MTN AMB MCDONALD

STATES ON JUNE 28 I SHALL BE VERY GLAD TO SEE YOU. BUT I DO THINK IT WILL BE NECESSARY FROM THEN ON FOR US BOTH TO HAVE A GOOD DEAL OF TIME AVAILABLE IN GENEVA. YOU MENTIONED ON APRIL 10 THAT YOU WOULD EFFECTIVELY BE TAKING UP RESIDENCE IN GENEVA FROM EARLY JUNE. I APPRECIATE THAT YOUR OTHER RESPONSIBILITIES HAVE MADE THIS IMPRACTICAL. BUT I DO THINK THAT WE BOTH NEED TO BE AVAILABLE IN GENEVA AND INDEED LARGELY THERE FROM THE END OF JUNE UNTIL THE MIDDLE OF JULY IF WE ARE GOING TO ACHIEVE BY OUR JOINT LEADERSHIP THE COMPLETION OF AN ADEQUATE MULTI-LATERAL PACKAGE BEFORE THE BONN SUMMIT IN MID-JULY.

LOOKING FORWARD TO SEEING YOU IN WASHINGTON SOON. I HOPE  
WE MAY HAVE A CHANCE OF A WORD ON SUNDAY 18 JUNE.

WITH WARMEST REGARDS

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YOURS VERY SINCERELY

WILLI END TEXT. HINTON

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Copy:** SINGLE  
**Draft Date:** 09 jun 1978  
**Decapton Date:** 20 Mar 2014  
**Decapton Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
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**Subject:** HAVERKAMP LETTER OF JUNE 9 TO STRAUSS  
**TAGS:** ETRD, US, MTN, (HAVERKAMP, WILHELM), (STRAUSS, ROBERT S)  
**To:** STATE USMTN  
**Type:** TE  
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